

TEAM

Jeffrey Stevenson

stevensonj@vss.com
+1-212-381-8122

David Bainbridge

bainbridged@vss.com
+1-212-381-8424

Trent Hickman

hickmant@vss.com
+1-212-381-8454

Patrick Turner

turnerp@vss.com
+1-212-381-8420

Yash Kandoi

kandoiy@vss.com
+1-212-381-8440

Erik Prochnow

prochnowe@vss.com
+1-212-381-8402

Matt Metalios

metaliosm@vss.com
+1-212-381-8419

Julen Uriguen

Urigenj@vss.com
+1-212-381-3194

VSS

390 Park Avenue
13th Floor
New York, NY 10022
T: (212) 935-4990
F: (212) 381-8168

www.vss.com

FIRM OVERVIEW

VSS is a private investment firm that makes control and non-control investments within the information, business services, healthcare, and education industries

- 31 years of experience and over \$3.5B in aggregate capital commitments across 7 funds
- Investments in 81 portfolio companies, with 350 add-on acquisitions
- Invests in businesses that the firm believes are well-positioned for sustainable growth
- Flexible capital solutions, from debt to equity, for a wide range of corporate and shareholder use
- Assists company management teams, boards and financial sponsors in effective strategic initiatives
- Leverages its industry expertise and relationships to source and integrate add-on investments

INVESTMENT PARAMETERS

FLEXIBLE CAPITAL

- Mezzanine
- Subordinated Debt
- Preferred Equity
- Common Equity
- Control and Non-Control

INVESTMENT SIZE

- Control and non-control investments of \$10 - \$50mm in companies with EBITDA of \$3 - \$25mm

INDUSTRY FOCUS

- Business Services
- Information
- Education
- Healthcare

GEOGRAPHY

- North America


USE OF PROCEEDS


- Acquisition Financing
- Liquidity Events for Owners
- Organic Growth Initiatives
- Management Buyouts
- Recapitalizations
- Carve - Outs


SELECT INVESTMENTS*


ACTIVE PORTFOLIO SEEKING ADD-ONS




 **coretelligent** Provider of managed IT and private cloud services


 **QUADRANT** A full-service data provider headquartered in Los Angeles, California

 **GREENSLATE** Provider of entertainment payroll & accounting business services

 **CONNEXIONPOINT** Healthcare service provider, specializing in communication lifecycle services


TAX CREDIT CO. Provider of tax incentive services, administration and technology


 **caravanhealth** Offers advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models

 **MetSchools, LLC** Operator of two private schools in New York City: One in Manhattan & one in Brooklyn


BUSINESS SERVICES





 **ACRISURE** Insurance brokerage firm, offers property, casualty and specialty insurance products


 **Cast & Crew** Provider of technology-enabled payroll and related BPO Services


 **tmpworldwide** Provides talent acquisition technologies and related services on a global basis

 **thomson's** Provides SaaS-based employee benefit & pension administration

 **coretelligent** Provider of managed IT and private cloud services


 **HOSTWAY** Provides web-based services to customers and websites


 **QUADRANT** A full-service data provider headquartered in Los Angeles, California


 **GREENSLATE** Provider of entertainment payroll & accounting business services

INFORMATION




 **NAVTECH** Provider of flight operations solutions to commercial airlines, cargo carriers, and general aviation


 **Trover** Solutions, Inc. Provider of cost containment solutions to the private healthcare payor & property, and casualty industries


 **IPREO** Provider of global capital markets and investor relations solutions


EDUCATION



 **MetSchools, LLC** Operator of two private schools in New York City: One in Manhattan & one in Brooklyn


 **Cambium** LEARNING Provides research-based education solutions for students in Pre-K through 12th grade


 **V KIDZ** Provides technology-based education solutions to school systems and home schooling families


 **Infobase Publishing** Publisher of print and online reference materials for the school and library market


HEALTHCARE



 **caravanhealth** Offers advisory services for hospitals and physicians enabling healthcare providers to qualify under value-based payment models

 **CONNEXIONPOINT** Healthcare service provider, specializing in communication lifecycle services

 **SOURCEMEDICAL** Provider of outpatient information solutions and revenue cycle management services

 **Strata Decision Technology** Develops, markets and implements SaaS solutions for financial and business analytics

The list of Select Investments represent only a sample of portfolio companies held in various funds. This list is not a recommendation to buy or sell, nor should the reader assume that any of these investments were profitable or will be profitable in the future

**No offer or sale is being made by this communication. Offers and sales are only made via the confidential private placement memorandum ("PPM") to investors meeting stringent qualifications as outlined in the PPM.